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*Welcome to Washington's 2007 Condensed*

# INSTRUCTIONAL TECHNOLOGY BID LIST

The products on this bid list are available to school districts, state schools and institutions, educational service districts, all colleges and universities, and the state departments of education, in the states of:

- Washington
- Oregon
- Idaho
- Montana
- Wyoming
- Colorado
- Alaska
- Hawaii

This bid will be in effect from December 11, 2006 until August 31, 2007, or longer if price points are still valid. Always check the web site for the most current information and price lists.

Please note: Some products are not available in all of the states listed above.



Sponsored by the Washington Educational Technology Support Centers  
Adminstrated by Educational Service District 112, Vancouver, Washington  
Current information can be found at <http://edtech.esd112.org/bids>

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### ***The Bid Process...***

As technology continues to prove itself as a way to transform teaching and learning, K-20 schools and universities are equipping their learning environments with sound technology solutions. Projectors, document cameras, whiteboards, wireless slates and other digital solutions are increasingly being used in conjunction with computers in order to create and deliver meaningful, interactive lessons in classrooms.

In 2001, conversations among district technology directors in Southwest Washington proved that many districts were duplicating the same efforts in trying to procure the same kinds of technologies at the lowest possible costs. To increase efficiency on a statewide basis, district technology directors asked the ESD 112 Educational Technology Support Center to facilitate a process of evaluating and selecting various classroom technology solutions, and putting key items out to bid on behalf of all Washington K-12 public and private schools, higher education institutions, state schools, ESD's and OSPI. Since then, the ESD 112 Ed Tech Support Center has put selected items out to bid by taking the following steps:

1. Discuss the **desired equipment and their features** with district technology directors, and identify the technical specs for items that go out to bid.
2. Put out a **Call for Bid** for those items.
3. Conduct a **public bid opening**, with district representation to guide in the decision on which products they'd like to see before making an award.
4. Conduct a **"play-off"** of products that were bid, putting like products through a rigorous comparison and evaluation, and selecting products in each category that represent the *best value for the dollar*.
5. **Award the bid** to the resellers that have submitted the best proposals on the selected products.
6. **Inform districts** of the bids through e-mails, letters, public presentations and informational web sites, and provide them with instructions on how to prepare to order from the bid.

The role of the ESD in this effort is simply to facilitate the process and to administer the bid. However, ESD 112 staff does not vote on the items that are selected for award. The ESD 112 Ed Tech Support Center works closely with the agency's legal counsel to ensure that state bid laws are followed. We make all official documents available to districts that need copies for their own audit purposes. Bid documents can be found on the web site at [edtech.esd112.org/bids](http://edtech.esd112.org/bids).

### ***Items on This Bid...***

Most of the items on this bid have been through the extensive evaluation process and have been selected as the best products in each of the categories. Some of the criteria for selection included:

- Quality of features
- Ease of use (menus, buttons, focusing, etc.)
- Educational functionality
- Reliability and durability
- Warranty, service and support
- Initial cost of ownership, and long-term cost of ownership
- Bid prices
- Value-added items/services at no cost or discounts to districts

### ***For Further Information...***

- For information on how to prepare to order from this bid, contact Nellie McCullough-Witt at (360) 750-7505 or [nellie.mccullough-witt@esd112.org](mailto:nellie.mccullough-witt@esd112.org).
- To learn more about the selection and bid process, contact Debbie Tschirgi, ESD 112 Educational Technology Support Center Director, at (360) 750-7505 or [debbie.tschirgi@esd112.org](mailto:debbie.tschirgi@esd112.org).
- To see the most current list of products, prices, ordering instructions and copies of the official bid documents, point your browser to [edtech.esd112.org/bids](http://edtech.esd112.org/bids).

**2007 INSTRUCTIONAL TECHNOLOGY BID - PRICING AND PURCHASING INFORMATION**  
**ADMINISTRATED BY ESD 112 AND SPONSORED BY WASHINGTON'S EDUCATIONAL TECHNOLOGY SUPPORT CENTERS**

**NOTES:** Each category title provides information about availability of these products in each of the eight states. The bid price of *most* items includes shipping & handling; sales tax (if applicable) is not included in the bid prices. Please call resellers to inquire about value added products and services, or see the ESD 112 Ed Tech website at:

<http://edtech.esd112.org/bids/>

<b>AVERMEDIA DOCUMENT CAMERAS (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
Entry-level classroom: AverVision 150 - gooseneck, 3 megapixels.....	349.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Recommended classroom: AverMedia 300AF - expandable arm, 3.2 megapixels .....	499.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Recommended classroom: AverMedia SPC300 - new design, 3.2 megapixels .....	599.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact

<b>LUMENS DOCUMENT CAMERAS (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
Entry-level classroom: Lumens DC155 - gooseneck, 850,000 pixel count.....	349.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Recommended classroom: Lumens DC160 - gooseneck, 1.3 megapixels (SXGA) .....	589.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact

<b>EPSON LCD PROJECTORS (WA / OR / ID / MT / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
Entry-level SVGA: Epson PowerLite 62c (2000 lumens, short throw lens).....	615.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Entry-level SVGA: Epson PowerLite 62c (2000 lumens, short throw lens) ** .....	664.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Entry-level XGA: Epson PowerLite 83c (2200 lumens, LAN control, short throw lens) .....	699.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Entry-level XGA: Epson PowerLite 83c (2200 lumens, LAN control, short throw lens)** .....	749.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Entry-level XGA: Epson PowerLite 1705c (2200 lumens, PC-less, wireless, LAN control) .....	1089.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Entry-level XGA: Epson PowerLite 1705c (2200 lumens, PC-less, wireless, LAN control) ** .....	1149.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Mid-level XGA: Epson PowerLite 821p (2600 lumens, short throw lens) .....	1199.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Mid-level XGA: Epson PowerLite 821p (2600 lumens, short throw lens) ** .....	1249.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Mid-level XGA: Epson PowerLite 1715c (2700 lumens, PC-less, wireless, LAN control) .....	1349.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Mid-level XGA: Epson PowerLite 1715c (2700 lumens, PC-less, wireless, LAN control) ** .....	1429.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 1810p (3000 lumens, PC-less, LAN control) .....	1499.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 1810p (3000 lumens, PC-less, LAN control) ** .....	1599.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 1815p (3000 lumens, PC-less, wireless, LAN control) .....	1849.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 1815p (3000 lumens, PC-less, wireless, LAN control) ** .....	1949.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 6100i (3500 lumens, LAN control, closed captioning) .....	1729.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Higher-end XGA: Epson PowerLite 6100i (3500 lumens, LAN control, closed captioning) ** .....	1829.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Large Venue XGA: Epson PowerLite 7900NL (4000 lumens, LAN cont, quick-corner, wallshot).....	2849.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Large Venue XGA: Epson PowerLite 7900NL (4000 lumens, LAN cont, quick-corner, wallshot) ** .....	2949.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton

*\*\* These items indicate eligibility for a free lamp when four of the items are purchased on the same purchase order. Items with \*\* can be combined for eligibility.*

<b>LAMPS FOR EPSON LCD PROJECTORS (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
SVGA: Lamp for Epson PowerLite S3 / PowerLite S4 .....	169.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
SVGA: Lamp for Epson PowerLite 62p / 82c / PowerLite 83c .....	239.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 821p .....	249.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 830p / PowerLite 835p .....	409.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 1705c / 1710c / PowerLite 1715c.....	289.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 1810/ 1815 .....	409.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 6100i.....	419.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton
XGA: Lamp for Epson PowerLite 7900p .....	419.00	Micro Computer Systems .....	1-800-422-5182 ..... Rich Litchfield/John Pexton

HITACHI LCD PROJECTORS AND LAMPS (WA / OR / ID / MT / CO / WY / AK / HI)	BID PRICE	RESELLER	CONTACT
Entry-level SVGA: Hitachi CPR-S57 (2000 lumens)	615.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X200 (2000 lumens)	689.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X200 (2000 lumens) **	729.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X251 (2000 lumens)	689.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X251 (2000 lumens) **	729.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X253 (2000 lumens, extreme short throw lens)	679.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X253 (2000 lumens, extreme short throw lens) **	709.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X256 (2000 lumens, LAN control)	789.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X256 (2000 lumens, LAN control) **	829.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X1 (2000 lumens, PC-less, extreme short throw lens)	839.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X1 (2000 lumens, PC-less, extreme short throw lens) **	899.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X2 (2000 lumens, PC-less, wireless, extreme short throw lens)	1089.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Entry-level XGA: Hitachi CP-X2 (2000 lumens, PC-less, wireless, extreme short throw lens) **	1129.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X260 (2500 lumens)	809.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X260 (2500 lumens) **	859.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X265 (2500 lumens, LAN control)	939.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X265 (2500 lumens, LAN control) **	969.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X268A (2500 lumens, PC-less, wireless, LAN control)	1119.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level XGA: Hitachi CP-X268A (2500 lumens, PC-less, wireless, LAN control) **	1169.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X400 (3000 lumens)	1199.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X400 (3000 lumens) **	1259.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X445 (3200 lumens, LAN control, 12W audio built-in)	1679.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X445 (3200 lumens, LAN control, 12W audio built-in) **	1739.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X505 (3500 lumens, LAN control)	1695.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Higher-end XGA: Hitachi CP-X505 (3500 lumens, LAN control) **	1745.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X605 (4000 lumens, LAN control, 16W audio, V/H lens shift)	2389.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X605 (4000 lumens, LAN control, 16W audio, V/H lens shift) **	2449.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X608 (4000 lumens, PC-less, wireless, LAN, 16W audio, V/H lens shift)	2529.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X608 (4000 lumens, PC-less, wireless, LAN, 16W audio, V/H lens shift) **	2629.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X1250 (4000 lumens, LAN control, PIP, V/H lens shift)	2999.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Large Venue XGA: Hitachi CP-X1250 (4000 lumens, LAN control, PIP, V/H lens shift) **	3059.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level SXGA: Hitachi CP-XS1350 (3500 lumens, LAN control, PIP, V/H lens shift)	4269.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Mid-level SXGA: Hitachi CP-XS1350 (3500 lumens, LAN control, PIP, V/H lens shift) **	4339.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact

\*\* These items indicate eligibility for a free lamp when three of the same model are purchased on the same purchase order.

LAMPS FOR HITACHI LCD PROJECTORS (WA / OR / ID / MT / CO / WY / AK / HI)	BID PRICE	RESELLER	CONTACT
SVGA: Lamp for Hitachi CP-S225 WAT	298.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
SVGA: Lamp for Hitachi CP-S3170 A	298.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
SVGA: Lamp for Hitachi CP-S335	295.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
SVGA: Lamp for Hitachi CP-RS55 / CP-RS56 / CP-RS57	189.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
SVGA: Lamp for Hitachi CP-S240 / CP-S245	219.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X1 / CP-X2	249.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X200 / CP-X400	225.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X250 / CP-X251 / CP-X253 / CP-X255 / CP-X256	219.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X260 / CP-X265 / CP-X268A	219.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X345	295.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X385	324.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X430	324.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X444 / CP-X445	295.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X505	329.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X605 / CP-X608	329.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
XGA: Lamp for Hitachi CP-X1250	389.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
SXGA: Lamp for Hitachi CP-SX1350	389.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact

**HITACHI INTERACTIVE BUNDLES: LCD PROJECTOR AND WHITEBOARD SOLUTIONS  
(WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
Hitachi Bundle #1: CP-X251 Projector / FX whiteboard / BT1 wireless tablet (savings of \$258)	2029.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact
Hitachi Bundle #2: CP-X251 Projector / ST 17" panel / BT1 wireless tablet (savings of \$288)	2299.00	Troxell.... 1-800-578-8858	Refer to page 11 for your state contact

**TURNKEY EQUIPMENT PACKAGE FOR CEILING-MOUNTED PROJECTORS  
(WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
TC ESD Turnkey (Equipment only) .....	258.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
<i>Please note: The cost of the basic installation of this equipment is \$700 per classroom. Please call Troxell for more information.</i>			

**PROJECTOR PERIPHERALS (WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
Portable Screen: DaLite 80" Insta-Theater.....	317.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Projection Screen: DaLite 70"X70" Pull-down.....	65.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Projection Screen: DaLite 84"X84" Pull-down.....	96.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Wireless Extender for Projectors: Avocent Longview (LV3500WAM).....	599.00	Micro Computer Systems.....	1-800-422-5182 ..... Rich Litchfield/John Pexton
VGA Cable, 25-foot, Shielded (Comcables V16116125c).....	24.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
VGA Cable, 25-foot, Shielded (MRP 3456).....	15.00	Micro Computer Systems.....	1-800-422-5182 ..... Rich Litchfield/John Pexton
VGA Cable, 50-foot, Shielded (Comcables V16116150c).....	36.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
VGA Cable, 50-foot, Shielded (MRP 3459).....	40.00	Micro Computer Systems.....	1-800-422-5182 ..... Rich Litchfield/John Pexton

**MULTIMEDIA/PRESENTATION CARTS (WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
Da-Lite Presentation Cart (MMT 84742) .....	236.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact

**DVD/VCR UNITS (WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
Zenith, XBV713 (does not have a tuner).....	79.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Toshiba, SD-V295 (does not have a tuner).....	93.00	Micro Computer Systems.....	1-800-422-5182 ..... Rich Litchfield/John Pexton
Toshiba, DVR650 DVD/VCR combo with tuner .....	248.00	Micro Computer Systems.....	1-800-422-5182 ..... Rich Litchfield/John Pexton

**PORTABLE RF CLASSROOM AUDIO SYSTEMS (WA / OR / ID / MT / CO / WY / AK / HI)**

	BID PRICE	RESELLER	CONTACT
Portable Speaker: Califone PA-300 PLUS.....	109.99	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Portable Amplified PA System (RF): Califone PA-300 UHF-PQ Handheld Mic System.....	323.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Portable Amplified PA System (RF): Califone PA-300 UHF-PC Collar Mic System.....	323.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Portable Amplified PA System (RF): Califone PA-300 UHF-PL Lapel Mic System.....	323.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact
Portable Amplified PA System (RF): Califone PA-300 UHF-PH Headset Mic System.....	323.00	Troxell.... 1-800-578-8858 ....	Refer to page 11 for your state contact

**INFRARED EQUIPMENT FOR EASY INSTALL CLASSROOM AMPLIFICATION SYSTEM (EQUIPMENT ONLY, DOES NOT INCLUDE THE COST OF INSTALLATION)  
(WA / OR / ID / MT / CO / WY / AK / HI, UNLESS OTHERWISE NOTED)**

	BID PRICE	RESELLER	CONTACT
Audio Enhancement: Mini IR Audio System (one mic) .....	1205.00	Saxton-Bradley, Inc.....	1-800-206-643-3512..... Roger Diehl
Audio Enhancement: Mini IR PAL Audio System (two mics) .....	1405.00	Saxton-Bradley.....	1-800-206-643-3512..... Roger Diehl
<i>Please note: Saxton Bradley can sell Audio Enhancement equipment in the states of WA / OR / ID / AK.</i>			
Audio Enhancement: Elite Audio System (one mic).....	1362.00	Saxton-Bradley, Inc.....	1-800-206-643-3512..... Roger Diehl
Audio Enhancement: Elite PAL Audio System (two mics) .....	1587.00	Saxton-Bradley, Inc.....	1-800-206-643-3512..... Roger Diehl
<i>Please note: Saxton Bradley can sell Audio Enhancement equipment in the states of WA / OR / ID / AK.</i>			
Califone: PI30-IRSYS.....	439.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
LightSPEED: Redcat-L (Qty: 1-49 classrooms) .....	1000.00	LightSPEED, Technologies .....	Refer to page 8 for your state contact
LightSPEED: Redcat-L (Qty: 50-99 classrooms) .....	990.00	LightSPEED, Technologies .....	Refer to page 8 for your state contact
LightSPEED: Redcat-L (Qty: 100+ classrooms) .....	974.00	LightSPEED, Technologies .....	Refer to page 8 for your state contact

**INFRARED EQUIPMENT FOR INSTALLED CLASSROOM AMPLIFICATION SYSTEM (EQUIPMENT ONLY, DOES NOT INCLUDE THE COST OF INSTALLATION)  
(WA / OR / ID / MT / CO / WY / AK / HI, UNLESS OTHERWISE NOTED)**

	BID PRICE	RESELLER	CONTACT
Audio Enhancement: Ultimate Audio System (one mic) .....	1640.00	Saxton-Bradley, Inc.....	1-800-206-643-3512..... Roger Diehl
Audio Enhancement: Ultimate PAL Audio System (two mics) .....	1840.00	Saxton-Bradley, Inc.....	1-800-206-643-3512..... Roger Diehl
<i>Please note: Saxton Bradley can sell Audio Enhancement equipment in the states of WA / OR / ID / AK.</i>			
LightSPEED: 820-L .....	Pricing depends on options; see <a href="http://www.lightspeed-tek.com/esd112">www.lightspeed-tek.com/esd112</a> for pricing	LightSPEED, Technologies .....	Refer to page 8 for your state contact
Phonic Ear: Front Row Pro Digital, with speakers (Qty: 1-199 classrooms).....	1195.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
Phonic Ear: Front Row Pro Digital, with speakers (Qty: 200-399 classrooms).....	1095.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
Phonic Ear: Front Row Pro Digital, with speakers (Qty: 400+ classrooms).....	1060.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
Phonic Ear: Front Row Pro Digital, without speakers (Qty: 1-199 classrooms).....	1095.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
Phonic Ear: Front Row Pro Digital, without speakers (Qty: 200-399 classrooms).....	995.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact
Phonic Ear: Front Row Pro Digital, without speakers (Qty: 400+ classrooms).....	960.00	Troxell 1-800-578-8858.....	Refer to page 11 for your state contact

<b>TURNING POINT WIRELESS RESPONSE SYSTEMS (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
Turning Point, Infrared, 24-pack (24IR-TP-BNDL)	695.00	Compview.....1-503-601-5523	Bob Friedler
Turning Point, Infrared, 32-pack (32IR-TP-BNDL)	895.00	Compview.....1-503-601-5523	Bob Friedler
Turning Point, Infrared, Individual unit	29.75	Compview.....1-503-601-5523	Bob Friedler
Turning Point, Radio-Frequency, 24-pack (24XL-TP-BNDL)	1721.60	Compview.....1-503-601-5523	Bob Friedler
Turning Point, Radio-Frequency, 32-pack (32XL-TP-BNDL)	2175.60	Compview.....1-503-601-5523	Bob Friedler
Turning Point, Radio-Frequency, Individual unit	56.00	Compview.....1-503-601-5523	Bob Friedler
Training: one day, within 100 miles of Portland (additional travel costs apply for greater distances)	699.00	Compview.....1-503-601-5523	Bob Friedler

<b>EINSTRUCTION WIRELESS RESPONSE SYSTEMS (WA / OR / ID / AK)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
elnstruction, Infrared, 24-pack (IR-N-SYS004-0024)	1420.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
elnstruction, Infrared, 32-pack (IR-N-SYS004-0032)	1870.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
elnstruction, Infrared, Individual unit (when purchased with system)	63.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
elnstruction, Radio-Frequency, 24-pack (RF-N-SYS010-0024)	2270.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
elnstruction, Radio-Frequency, 32-pack (RF-N-SYS010-0032)	3020.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
elnstruction, Radio-Frequency, Individual unit (when purchased with system)	95.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl
Training: one day, up to 30 participants, includes travel fees	1000.00	Saxton-Bradley, Inc.....1-800-206-643-3512	Roger Diehl

<b>POLYCOM VIDEOCONFERENCE EQUIPMENT (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>% DISCOUNT</b>	<b>RESELLER</b>	<b>CONTACT</b>
VID 4 (Equipment)	32% off of the MSRP	Solutionz Videoconferencing.... 503-625-0810	Shawn Fernandez
ACC 1 (Accessories)	16% off of the MSRP	Solutionz Videoconferencing.... 503-625-0810	Shawn Fernandez
TIER 4 (Warranties and Maintenance)	12% off of the MSRP	Solutionz Videoconferencing.... 503-625-0810	Shawn Fernandez
Monitors and Carts	See web site for all pricing	Solutionz Videoconferencing.... 503-625-0810	Shawn Fernandez

*Please note: The extensive price list can be found on the web site identified in the Solutionz section on page 9 of this document.*

<b>PROMETHEAN INTERACTIVE WHITEBOARD SOLUTIONS (WA / OR / ID / MT / CO / WY / AK / HI)</b>	<b>BID PRICE</b>	<b>RESELLER</b>	<b>CONTACT</b>
Promethean Activboard, 78" diagonal (Qty: 1-20)	1531.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard, 78" diagonal (Qty: 21+)	1442.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard +2 Fixed Height, 78"/Sanyo projector/mount bracket/installation (Qty: 1-20)	4468.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard +2 Fixed Height, 78"/Sanyo projector/mount bracket/installation (Qty: 21+)	4379.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard +2 Adjustable, 78"/Sanyo projector/mount bracket/installation (Qty: 1-20)	4653.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard +2 Adjustable, 78"/Sanyo projector/mount bracket/installation (Qty: 21+)	4564.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activboard, 95" diagonal (Any quantity)	2195.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activpanel, 15"	1695.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activslate, RF, (to be used with a board)	465.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activslate, RF, Special Edition Bundle (includes slate, hub & software)	695.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #1: 78" Activboard/Sanyo XGA projector/Installation (Qty: 1-20)	3474.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #1: 78" Activboard/Sanyo XGA projector/Installation (Qty: 21+)	3385.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #2: 78" Activboard/Sanyo XGA proj/Install/Votes/Slate (Qty: 1-20)	5832.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #2: 78" Activboard/Sanyo XGA proj/Install/Votes/Slate (Qty: 21+)	5743.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #3: 95" Activboard /Votes/Slate/Activhub (Qty: 1-20)	4590.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #4: 78" Activboard /Installation kit (Qty: 1-20)	1927.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Promethean Activ Bundle #4: 78" Activboard /Installation kit (Qty: 21+)	1838.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
<b>Value Added Item for any of the above Promethean products:</b>			
Activote RF Interactive Response System, 32 clickers, carrying case	1795.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact
Training: one day, up to 15 participants, travel fees are extra	1500.00	Advanced Classroom Technologies.....	Refer to page 8 for your contact

SMARTTECH INTERACTIVE WHITEBOARD SOLUTIONS ( WASHINGTON ONLY)	BID PRICE	RESELLER	CONTACT
SmartBoard 690, 16x9 format, 94" (Qty: 1) .....	2099.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 690, 16x9 format, 94" (Qty: 2-19).....	2079.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 690, 16x9 format, 94" (Qty: 20-49).....	2009.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 690, 16x9 format, 94" (Qty: 50+).....	1949.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 680, 77" diagonal (Qty: 1) .....	1399.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 680, 77" diagonal (Qty: 2-19).....	1379.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 680, 77" diagonal (Qty: 20-49).....	1339.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 680, 77" diagonal (Qty: 50+).....	1299.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 680i, 77" includes Unifi projector.....	4199.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB680 Bundle, includes SB680 and Wireless Airliner Slate (Qty: 1).....	1749.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB680 Bundle, includes SB680 and Wireless Airliner Slate (Qty: 2-19).....	1729.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB680 Bundle, includes SB680 and Wireless Airliner Slate (Qty: 20-49).....	1675.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB680 Bundle, includes SB680 and Wireless Airliner Slate (Qty: 50+).....	1625.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 660, 64" diagonal (Qty: 1) .....	1119.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 660, 64" diagonal (Qty: 2-19).....	1109.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 660, 64" diagonal (Qty: 20-49).....	1071.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 660, 64" diagonal (Qty: 50+).....	1039.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 660i, 64" includes Unifi projector.....	3939.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB660 Bundle , includes SB660 and Wireless Airliner Slate (Qty: 1).....	1469.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB660 Bundle , includes SB660 and Wireless Airliner Slate (Qty: 2-19).....	1449.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB660 Bundle , includes SB660 and Wireless Airliner Slate (Qty: 20-49).....	1405.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard SB660 Bundle , includes SB660 and Wireless Airliner Slate (Qty: 50+).....	1365.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 640, 48" diagonal (Qty: 1).....	699.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 640, 48" diagonal (Qty: 2-19).....	689.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 640, 48" diagonal (Qty: 20-49).....	669.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
SmartBoard 640, 48" diagonal (Qty: 50+).....	649.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Sympodium ID350, 15" Panel.....	1799.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Sympodium ID370, 17" Panel.....	2319.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Sympodium DT770, 17" Panel.....	3199.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Airliner Wireless Tablet, WS100 (Qty: 1-49).....	399.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Airliner Wireless Tablet, WS100 (Qty: 50-199).....	389.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Airliner Wireless Tablet, WS100 (Qty: 200-499).....	379.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Smart Airliner Wireless Tablet, WS100 (Qty: 500+).....	369.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
<b>Value Added Items for any of the above SMART products in Washington:</b>			
Senteo RF Interactive Response System , RF, 24 Clickers (Qty: 1-19 sets).....	1599.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo RF Interactive Response System , RF, 24 Clickers (Qty: 20-49 sets).....	1499.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo RF Interactive Response System , RF, 24 Clickers (Qty: 50+ sets).....	1399.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo RF Interactive Response System , RF, 32 Clickers (Qty: 1-19 sets).....	1999.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo RF Interactive Response System , RF, 32 Clickers (Qty: 20-49 sets).....	1899.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo RF Interactive Response System , RF, 32 Clickers (Qty: 50+ sets).....	1799.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo Receiver with Software CD.....	699.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo Clicker, unit cost.....	99.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton
Senteo Clicker, 5-pack .....	399.00	Micro Computer Systems .....1-800-422-5182 .....	Rich Litchfield/John Pexton

SMARTTECH INTERACTIVE WHITEBOARD SOLUTIONS ( OREGON ONLY, S&H EXTRA)	BID PRICE	RESELLER	CONTACT
SmartBoard 680, 77" diagonal, bid price does not include shipping and handling (Qty: 1-19).....	1399.00	Compview.....	1-503-601-5523 ..... Bob Friedler
SmartBoard 680, 77" diagonal, bid price does not include shipping and handling (Qty: 20-49).....	1339.00	Compview.....	1-503-601-5523 ..... Bob Friedler
SmartBoard 680, 77" diagonal, bid price does not include shipping and handling (Qty: 50+).....	1299.00	Compview.....	1-503-601-5523 ..... Bob Friedler
SmartBoard 660, 64" diagonal, bid price does not include shipping and handling (Qty: 1-19).....	1119.00	Compview.....	1-503-601-5523 ..... Bob Friedler
SmartBoard 660, 64" diagonal, bid price does not include shipping and handling (Qty: 20-49).....	1071.00	Compview.....	1-503-601-5523 ..... Bob Friedler
SmartBoard 660, 64" diagonal, bid price does not include shipping and handling (Qty: 50+).....	1039.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Sympodium ID350, 15" Panel.....	1799.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Sympodium ID370, 17" Panel.....	2319.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Sympodium DT770, 17" Panel.....	3199.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Airliner Wireless Tablet, WS100 (Qty: 1-49).....	399.99	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Airliner Wireless Tablet, WS100 (Qty: 50-199).....	389.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Airliner Wireless Tablet, WS100 (Qty: 200-499).....	379.00	Compview.....	1-503-601-5523 ..... Bob Friedler
Smart Airliner Wireless Tablet, WS100 (Qty: 500+).....	369.00	Compview.....	1-503-601-5523 ..... Bob Friedler

# To ORDER FROM THIS BID

If your educational organization wishes to order off these contracts, follow these instructions.

## Step 1 – Interlocal Agreements:

Your district must have a current Interlocal Agreement signed and on file with ESD 112 in order to purchase off of this bid. To initiate an Interlocal Agreement, contact Nellie McCullough-Witt at (360) 750-7505, or e-mail her at [nellie.mccullough-witt@esd112.org](mailto:nellie.mccullough-witt@esd112.org). She will have the ESD 112 Superintendent sign two originals, and will send both originals to you in the postal mail. Both agreements need to be approved and signed by your districts' or organization's Board of Directors or their designee. Return one signed original to Nellie McCullough-Witt, ESD 112 Educational Technology Administrative Assistant, 2500 NE 65<sup>th</sup> Ave., Vancouver, WA 98661. File the other original with your County Auditor. It will be returned to you.

### Note Regarding 2007 Interlocal Agreements:

All Interlocal Agreements for the Instructional Technology Bid that are signed on or after January 1, 2006 will be an ongoing agreement, and will not need to be signed on an annual basis. This pertains to the Instructional Technology Bids only, and does not necessarily apply to other bids that ESD 112 might have in place. If your district signed an interlocal agreement for the Instructional Technology Bids *before* January 1, 2006, or if your district has not yet signed an agreement, you must do so before ordering off of this bid.

### Note Regarding Independent Schools and Interlocal Agreements:

ESD 112 can not enter into Interlocal Agreements with independent schools. However, independent schools can still purchase off of the ESD 112 Instructional Technology Bid.

## Step 2 – How to Place Your Order:

Place your orders directly with the resellers, as per the information below. To ensure bid pricing, include the contract number on your purchase order. Vendors are listed in alphabetical order below.

## Advanced Classroom Technologies (originally bid as Ernst Communications)

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the [Advanced Classroom Technologies](http://www.act-ol.com) web site at <http://www.act-ol.com> and click on the link to **Academic Pricing > WA IT Bid** link. Enter the following for user name and password: **edtech2007**. Include the contract number on the purchase order (**Contract #EDTECH2007**).

Mail your purchase orders to:

Advanced Classroom Technologies  
Attention: Jim Williamson  
P.O. Box 345  
Marysville, WA 98270

Fax your purchase order to: 1-360-658-5300

If you want to **track your order**, please note that on your P.O. and you will be sent the tracking information.

Questions? Contact:

Territory	Name	Email	Phone	Fax	Toll-Free
MT, CO, WY, AK, HI	Jim Williamson	<a href="mailto:jimw@act-ol.com">jimw@act-ol.com</a>	360-658-5200	360-658-5300	800-355-2905
North WA & ID	Alex Stuart	<a href="mailto:alexs@act-ol.com">alexs@act-ol.com</a>	425 754-7521	360-658-5300	800-355-2905
South WA & OR	Shawna Marshall	<a href="mailto:shawnam@act-ol.com">shawnam@act-ol.com</a>	971-255-6533	360-658-5300	800-355-2905

## CompView

Go to the [Compview, Inc. website](http://www.compviewpartners.com/ESD112) at [www.compviewpartners.com/ESD112](http://www.compviewpartners.com/ESD112) to get specific information about the products, part numbers, and pricing. Include the contract number (**Contract #CVIESD112-2007**) on all purchase orders. You may mail, fax or email your Purchase Orders to Compview, Inc.:

**Mail** your purchase orders to:  
Compview, Inc.  
Attention: Bob Friedler  
10035 SW Arctic Drive  
Beaverton, OR 97005

**FAX** your purchase orders to 503-626-8439, or **E-mail** your purchase order to [leads@compview.com](mailto:leads@compview.com)

**Order Tracking:** Please contact Customer Service at 800-448-8439

**Questions?** Contact Robert Friedler at 1-800-448-8439, ext 5523. Direct line 503-601-5523. Email [bfriedler@compview.com](mailto:bfriedler@compview.com)

## LightSPEED Technologies, Inc.

Go to the [LightSPEED Technologies, Inc. web site](http://www.lightspeed-tek.com/esd/esd.html) at <http://www.lightspeed-tek.com/esd/esd.html> (**password: esd112**) to get specific information about the products, part numbers, pricing, information on components and accessories, value-added items and warranties. Include the contract number (**ESD112-2007**) on the purchase order.

**Mail** your purchase order to:  
LightSPEED Technologies, Inc.  
Attn: Customer Service Department  
11509 SW Herman Road  
Tualatin, OR 97062

**Fax** your purchase order to 503.684.3197, or **E-mail** your purchase order to [orders@lightspeed-tek.com](mailto:orders@lightspeed-tek.com)

**Order Tracking:** call LightSPEED at 800.732.8999

### Local Support:

Rick Berger for OR/ID/MT/AK/HI at 877.367.9372 or email Rick at [rick.berger@lightspeed-tek.com](mailto:rick.berger@lightspeed-tek.com)  
Jaime Mendez for CO and WY at 801.319.2205 or email Jaime at [jaime.mendez@lightspeed-tek.com](mailto:jaime.mendez@lightspeed-tek.com)  
Contact Customer Service Department at 800.732.8999

## Micro Computer Systems

Go to the [Micro Computer System web site](http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf) at <http://www.k12connected.com/images/PDF/ESD112MultiMedia2007.pdf> to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract #MCS2007**).

**Mail** your purchase order to MicroComputer Systems:  
Micro Computer Systems  
16531 13th Avenue W.  
Lynnwood, WA 98037

**Fax** your purchase order to: 1-866-217-1034.

**Orders from Washington customers can be tracked** by calling Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1-800-658-1000. Have your purchase order number ready when you call.

**Orders from customers in OR, ID, MT, WY, CO, HI and AK can be tracked** by calling Rich Litchfield or John Pexton or anyone in the Educational Sales Department at 1-800-422-5182. Have your purchase order number ready when you call.

**Questions?** Contact Rich Litchfield, John Pexton, or anyone in the Educational Sales Dept. at 1-800-658-1000 from within Washington, or 1-800-422-5182 from schools outside of Washington.

## Saxton Bradley, Inc.

Go to the [Saxton Bradley contract web site](#) at [www.saxtonbradley.com/esd112/](http://www.saxtonbradley.com/esd112/) to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number (#1206-112) on the purchase order.

**Mail** or your purchase order to Saxton Bradley:  
Saxton Bradley  
Attention: Jennifer Schmidt or Sherrie Newkirk  
5701 6th Avenue South, Suite 466  
Seattle, WA 98108

**Fax** your purchase order to: 1-206-762-4480.

**Orders can be tracked** by contacting Jennifer Schmidt or Sherrie Newkirk at 206-762-7688 or 1-800-643-3512.

**Questions?** Contact Jennifer Schmidt Sherrie Newkirk at 1-800-206-643-3512.

## Solutionz Videoconferencing

*Please note that Polycom Pricing has percentage discounts off of the MSRP. Refer to page 5 for more details.*

To get specific information about the products, part numbers, pricing, value-added items and warranties, go to the Solutionz Videoconferencing web site at <http://www.solutionzinc.com/login/> (**Username: WAESD, Password: EFF0205** — Both the Username and Password are case sensitive.). You will then get a dialog box asking if you want to open or save a PDF file. Choose one or the other action. **Each pricing PDF will require that the password be entered again.**

Include the contract number on the purchase order (**Contract #STBID-0708-001**).

**Mail** your purchase order to Solutionz Videoconferencing:  
Solutionz Videoconferencing  
Attention: Pepper Fernandez  
901 Bringham Avenue  
Los Angeles, CA 90049

**Fax** your purchase order to: 1-310-943-2388.

Orders can be **tracked** by going to the Solutionz web site and login.

**Questions?** Contact Shawn Fernandez at 1-503-625-0810 (Direct) or 1-503-476-5407 (Cell).

## Troxell Communications

Go to the [Troxell web site for contracts](http://troxweb.teamtroxell.com/www/contracts_map.htm) at [http://troxweb.teamtroxell.com/www/contracts\\_map.htm](http://troxweb.teamtroxell.com/www/contracts_map.htm) and click on your state to get specific information about the products, part numbers, pricing, value-added items and warranties. Include the contract number on the purchase order (**Contract # WA17S**).

**Mail or fax your purchase order to:**

STATE	CONTRACT #	CONTACT	MAILING ADDRESS	PHONE NUMBER	FAX NUMBER
WA	WA17S	Bob Berry	10532 NE 68 <sup>th</sup> Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4601	1-800-589-5939
		Sean O'Toole	10532 NE 68 <sup>th</sup> Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4602	1-800-589-5939
		Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
OR	OR-07S	Matt Matos (K-12)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4606	1-800-589-5939
		Charles Doyle (Higher Ed)	10121 SE Sunnyside Road, #300B, Clackamas, OR 97015	1-800-578-8858, x4603	1-800-589-5939
ID	ID-02S	Suzanne Wright (Southern Idaho)	1905 W. 4700 S., #427, Salt Lake City, UT 84118	1-800-578-8858, x4503	1-800-589-5939
		Karen Stoyan (Northern Idaho)	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
MT	MT-01S	Karen Stoyan	12402 North Division Street, #193, Spokane, WA 99218	1-800-578-8858, x4604	1-800-589-5939
		Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939
CO	CO-07S	Mark Juneau	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4508	1-800-589-5939
		Troy Kruse	1602 S. Parker Road, #204, Denver, CO 80231	1-800-578-8858, x4505	1-800-589-5939
WY	WY-02S	Jay Johnson	1740 Dell Range Blvd., Suite H #194, Cheyenne, WY 82009	1-800-578-8858, x4510	1-800-589-5939
AK	AK-01S	Sean O'Toole	10532 NE 68 <sup>th</sup> Street, Suite 100, Kirkland, WA 98033	1-800-578-8858, x4602	1-800-589-5939
HI	HI-01S	Rob Kulesh	2501 E. Chapman Ave., #290, Fullerton, CA 92831	1-800-578-8858, x4205	1-800-589-5939

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**Questions?** Contact the Troxell representative for your state, listed above.